



LARGECAP ESG

Second Quarter 2019

OBJECTIVE

The LargeCap ESG strategy seeks to efficiently capture return opportunities while managing portfolio risk relative to the S&P 500 and LargeCap model portfolio benchmarks.

Benchmark: S&P 500 Index and LargeCap Model Portfolio
Inception Date: December 1, 2004

PROCESS

The portfolio construction process incorporates company level ESG scores to build a portfolio whose overall ESG score is at least 15% better than that of the S&P 500 Index.

In addition, the portfolio does not invest in businesses that derive 5% or more of their revenue from the following activities:

- Manufacturers and owners of military weapons
- Manufacturers and owners of alcohol and tobacco products
- Manufacturers and owners of gambling devices and/or operators of casinos
- Companies with ties to Sudan

PORTFOLIO GUIDELINES

Holdings: Approximately 70-85 positions

Sector Over/Underweights: S&P 500 +/- 5.00%¹

Position weights: 0.50% to S&P 500 weight +2.50%¹

Cash position: Typically 0.5% to 1.5%

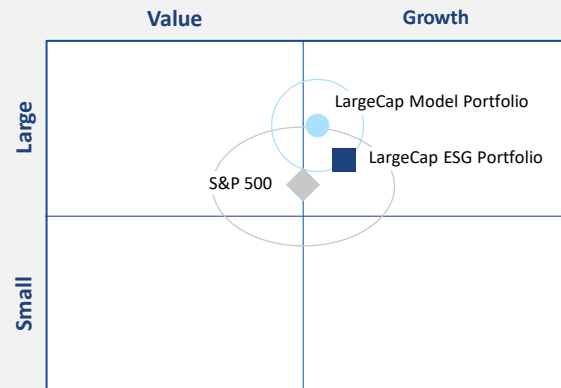
Average Annual turnover: Typically 60% to 120%

Investment Universe: S&P 500 Index Members

DUAL BENCHMARK IMPLEMENTATION

This strategy employs a unique dual benchmark approach. The primary benchmark ensures total active risk versus the S&P 500 Index which is consistent with our LargeCap strategy portfolio.

The second benchmark limits the tracking error of this strategy versus our LargeCap strategy portfolio. This allows us to maintain very similar characteristics to our LargeCap strategy, while providing the flexibility needed to employ our social screens.



COMPOSITE PERFORMANCE²

| | 2Q 2019 | YTD | 1 YEAR | 3 YEAR | 5 YEAR | 10 YEAR | SINCE INCEPTION |
|--|---------|--------|--------|--------|--------|---------|-----------------|
| LargeCap ESG Pure Gross of Fees ³ | 4.87% | 19.46% | 11.06% | 13.01% | 9.94% | 14.25% | 9.13% |
| LargeCap ESG Net of Fees | 4.47% | 18.45% | 9.30% | 11.16% | 8.25% | 12.60% | 7.46% |
| S&P 500 Index Total Return | 4.30% | 18.54% | 10.42% | 14.19% | 10.71% | 14.70% | 8.74% |

PORTFOLIO COMPOSITION

| Top 10 Holdings ⁴ | LargeCap ESG |
|------------------------------|--------------|
| Microsoft Corp | 6.5% |
| Visa Inc Cl A | 3.8% |
| Home Depot Inc | 3.4% |
| Amazon.com Inc | 3.2% |
| Procter And Gamble Co | 3.1% |
| Merck & Co Inc | 3.0% |
| Union Pacific Corp | 2.7% |
| Alphabet Inc Cap Stock Cl C | 2.6% |
| Berkshire Hathaway Inc Cl B | 2.6% |
| BlackRock Inc | 2.5% |

| Sector Weightings ⁵ | LC ESG | S&P 500 |
|--------------------------------|--------|---------|
| Consumer Discretionary | 4.9% | 5.9% |
| Consumer Staples | 9.5% | 6.4% |
| Energy | 2.3% | 4.8% |
| Financials | 14.4% | 17.8% |
| Health Care | 12.5% | 12.2% |
| Industrials | 10.8% | 7.4% |
| Materials | 2.7% | 3.1% |
| Retail | 6.0% | 5.4% |
| Services | 5.1% | 5.4% |
| Technology | 30.6% | 27.9% |
| Utilities | 1.3% | 3.6% |

STRATEGY CHARACTERISTICS⁶

| | LC ESG | S&P 500 |
|-------------------------------|----------|----------|
| Weighted Average Market Cap | \$226.9B | \$242.2B |
| EPS 5 Year Average Growth | 19.3% | 18.7% |
| Return on Equity (ROE) | 32.6% | 27.9% |
| Price to Earnings Ratio (P/E) | 24.7x | 19.2x |
| Price to Book Ratio (P/B) | 5.6x | 3.4x |
| Dividend Yield | 1.5% | 1.9% |
| Beta | 0.97 | 1.00 |
| Active Share | 69.0% | - |
| Number of Holdings | 76 | 500 |
| Weighted ESG Score | 65.4 | 55.4 |

ABOUT GREAT LAKES ADVISORS

Founded in 1981, Great Lakes Advisors is headquartered in Chicago, Illinois with an additional office in Tampa, Florida. The firm has \$9.6 billion in assets under management and advisement and offers a wide range of fixed income and equity strategies across all market capitalizations. We have deep portfolio management capabilities within ESG, Socially Responsible, Tax-Managed, and Customized account solutions. Our clients include public funds, multi-employer plans, corporations, religious communities, endowments/foundations, health care plans, and private wealth management clients.

1. At time of purchase

2. Returns greater than one year are annualized.

3. Pure Gross of Fee Returns do not reflect the deduction of investment management fees or bundled fees for certain accounts where transaction costs cannot be separately identified from other service fees charged by the client's broker/dealer or custodian. Information presented on a pure gross of fee basis has not been independently verified. Net performance reflects the deduction of investment management fees and bundled fees as applicable.

4. Holdings are representative of a Disciplined Equity LargeCap ESG account, are subject to change at any time and are not recommendations to buy or sell any securities.

5. Source MSCI Barra. Data is representative of a Disciplined Equity LargeCap ESG account and are subject to change at any time.

6. Source: Bloomberg. Characteristic data is representative of a Disciplined Equity LargeCap ESG account and is subject to change at any time. Beta and ESG source are MSCI Barra.

Definition of the Firm: Great Lakes Advisors, LLC ("Great Lakes" or "GLA") is an investment advisor registered with the Securities and Exchange Commission under the Investment Advisors Act of 1940. Established in 1981, Great Lakes is a subsidiary of Wintrust Financial Corporation and a part of the Wintrust Wealth Management family of companies. On October 1, 2013, majority owned subsidiary Advanced Investment Partners, LLC ("AIP") became fully-owned and integrated into Great Lakes. Great Lakes is a distinct business unit with distinct investment processes and procedures relating to the management and/or trading of investment portfolios for its clients.

The Disciplined Equity LargeCap ESG Composite (renamed from Sustainable Responsible LargeCap, 1/1/2017) includes all unrestricted, fee-paying accounts patterned after Great Lakes' ESG (ESGL) strategy and is benchmarked to the S&P 500 Index. The LargeCap ESG strategy integrates environmental, social, and governance (ESG) ratings for individual companies with Great Lakes Advisors' proprietary return forecasts based on a blend of fundamental, technical, and sentiment measures, which seeks to outperform the S&P 500 Index over time through superior stock selection while maintaining risk characteristics that are similar to the benchmark. Accounts within this composite do not employ leverage. The composite inception date was December 1, 2004 and the composite creation was October 1, 2013. All cash reserves and equivalents are included in returns. Returns are time weighted and include reinvestment of dividends, income and gains. The value of assets and returns is expressed in U.S. dollars. All holdings available upon request. Performance prior to October 1, 2013 occurred at Advanced Investment Partners prior to being acquired by Great Lakes Advisors. All holdings available upon request. Additionally, market commentary is available on the firm's website at www.greatlakesadvisors.com or upon request.

The benchmark selected for comparison of returns for the LargeCap ESG Composite is the S&P 500 Index (an unmanaged index that tracks the performance of 500 widely held, large-capitalization U.S. stocks. They are usually the 500 largest companies in terms of market capitalization and are chosen to represent the entire market's value). Index returns are provided to represent the investment environment existing during the time periods shown. All indexes are fully invested, which includes the reinvestment of income. The returns for the index do not include any transaction costs, management fees or other costs. The index is not available for direct investment. Industry sectors are presented to illustrate the diversity of areas in which we may invest, and may not be representative of current or future investments.

GIPS: Great Lakes Advisors, LLC claims compliance with the Global Investment Performance Standards (GIPS®). A complete list of firm composites and performance results, and the policies for valuing portfolios, calculating performance, and preparing GIPS compliant presentations are available upon request by calling 312-553-3700.

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